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June 10, 2014

Attn: Matt Mountain  
NexGen Consultants  
Cincinnati, OH

Dear Matt,

I am writing to compliment the work done by your team on our recent project. We had used Salesforce in the past, then switched to Sugar CRM. We made the decision to change to the LPL Salesforce customized package last fall.

We have been very pleased with our conversion back to Salesforce and your team helped make the transition easy. We chose NexGen because of your knowledge and expertise with the LPL package.

Our consultant for this project was Elise Pottinger. She was professional and knowledgeable, and very patient. Elise took the time to understand all aspects of our business and made sure everything transferred as cleanly as possible. Her attention to detail made our transition back to Salesforce very smooth.

We are happy to recommend NexGen as a consulting partner for investment firms looking to implement Salesforce, especially the LPL customization package.

Sincerely,

A handwritten signature in cursive script that reads "Debbie".

Debbie Schaub  
401(k) Advisors – Arizona