



July 18, 2012

Dear Matt,

I would like to thank you for all of your help in getting our Salesforce.com environment up and running very quickly and with absolutely no disruption to my business. Salesforce.com is an application that I had heard great things about and you have enhanced it far beyond what I had ever imagined.

In 14 days, we have experienced noticeable and significant increases in productivity. The dashboard feature alone is responsible for two projects not 'falling off the map.'

Since we went live and have taken advantage of the functionality you built, I have seen both my revenue and my closing rate increase significantly. Although I went without Salesforce.com for years, I cannot imagine running my business without it.

Please have anyone who is 'on the fence' about this product call me directly.

Anyone looking to deploy Salesforce.com should definitely talk to you and your team first. Thanks again for a job well done!!!!

Thank You,



Dave Ebbesmeyer
PRINCIPAL