



CHEROKEE FUNDING

NexGen Consultants
PO Box 541081
Cincinnati, OH 45254

June 4, 2016

Dear Matt,

Thank you for NexGen's involvement in our recent Salesforce.com project. As you know, Cherokee Funding is a pre-settlement funding company providing litigation finance services to plaintiffs and attorneys in the Southeast and throughout the United States during the interim period of a case. The form of lending we offer allows our clients to borrow money on a non-recourse basis. In addition to implementing Salesforce, we also wanted to integrate our accounting system with the same platform and your organization implemented Accounting Seed for us.

Shannon Brown was an excellent resource from the beginning. Her extensive knowledge, accessibility and pragmatic approach made the whole experience both effective and easy. She helped modify the platform to fit our needs quite well, was so focused on ensuring our team fully maximized the platform's power. Her customer mindset is unmatched.

Again, thank you for working with us to implement Salesforce and Accounting Seed. We have been very impressed with NexGen's ability to deal with such complex matters as they relate to our business.

Sincerely,

Ken Hayes
COO
Cherokee Funding
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