

February 21, 2017

Matt Mountain
President
NexGen Consultants
Cincinnati OH 45244

Dear Matt:

We've had the pleasure of working with Maureen Eckert as we work to integrate Salesforce at Clark Schaefer Hackett.

Our initial project was implementation and data migration. Prior to Salesforce we were using a mix of products, including Excel, to track all information. The entire process was labor intensive and it was difficult to track our pipeline and report on it. Maureen helped us immensely. NexGen migrated our data into Salesforce and helped us integrate with Hubspot. Maureen continues to provide support, both technical and best practices, as we look to maximize our use of Salesforce.

Our experience with NexGen has continued to be very positive. We are happy to recommend NexGen to others because of the good experience we've had with the company.

Sincerely,



Keri Grubbs
Digital Marketing Strategist
kgrubbs@cshco.com