



February 18, 2019

Matt,

Now that we have gone live with our ROI model on Salesforce, I wanted to thank the NexGen team for the very successful project. We had our ROI application running on outdated technology and needed a new platform to run it. Since we were already using Salesforce.com, it made sense to move it, and all of the custom logic, to the platform.

The Diamond Chain company is a supplier of high-performance roller chains and our brand is synonymous with high performance, high quality and the return on investment (ROI). Although our products are premium priced, they last significantly longer than others on the market.

The NexGen team was instrumental in this project being a success. There were a lot of business rules that needed to be migrated and through your prototyping methodology/process, we were able to see the application as it was being built and it gave us a chance to test it after each prototype review. This process was very important to the success of this application and your team did a great job on everything from requirements gathering to training.

We look forward to a great long-term partnership with NexGen!!

Kyle Barnes

A handwritten signature in black ink, appearing to read "Kyle Barnes".

National Account Sales Manager