

October 2, 2012

NexGen Consultants
665 Balbriggan Court
Cincinnati, OH 45255

Dear Shannon,

Thank you for all of the help that you provided dotloop with the implementation of Salesforce.com on the Enterprise Edition. As you know, we had some very aggressive timelines to both get Salesforce.com up and running for our Sales, Marketing and Account Management teams, and integrate Salesforce.com with Eloqua.

We hired your organization back in the spring and have been working on several phases with you and NexGen. While the configuration of the application appears to be straightforward, we needed a partner that could design a complex application, integrate Salesforce.com with our transactional system and migrate our data from the dotloop database.

NexGen did a great job working with us and should we have more Salesforce.com work in the future, we will look to NexGen. Thanks for a job well done!!

Thanks,



Will Stevenson
dotloop