

Greg Hoffman
LPL Financial Advisor
greg.hoffman@lpl.com

Ross Lawrence
LPL Financial Advisor
ross.lawrence@lpl.com

Hoffman

Financial Resources, LLC

Specializing in Retirement Planning since 1985.

Historic Carnegie Building
225 W. Austin, Suite 100
Nevada, Missouri 64772
417.667.4721
800.926.6088
FAX 417.667.9128
www.HFRteam.com

December 6, 2012

Donald Hampton
NexGen Consultants


Dear Donald,

I would like to take a moment and recognize NexGen and especially Shannon Brown and Josh Geiger for the project that was recently completed for us. Our project consisted of the following:

- Migrated Client & Activity data from Goldmine into Salesforce.com
- Completed configuration changes to Salesforce.com to support their business processes
- Provided End User Training customized to the LPL Wealth Management template

Your organization took the time to understand what needed to be done and did so in a timely and efficient manner. The end result is higher efficiency for Hoffman Financial Resources and it is going well. We are happy to recommend NexGen Consultants.

Sincerely,


Ross Lawrence
LPL Financial Advisor
ross.lawrence@lpl.com