



Doug Doherty
NexGen Consultants
Cincinnati OH 45244

Dear Doug,

It is my pleasure to write a recommendation letter for NexGen Consultants. IAG is a licensed National employee benefits firm specializing in the product design, communication and administrative processes of supplemental insurance products for specific vertical markets. IAG provides clients with quality insurance benefits and consistently high levels of customer service delivered to employees through an efficient and cost effective process.

NexGen continues to help us tremendously. You customized our Salesforce environment years ago and still work continuously with us to improve our use of Salesforce. We don't have time to be experts in how to make changes to fields and layouts, do mass updates to records, build workflows, or know the plethora of features and benefits that is the massive Salesforce universe. This is why we depend on NexGen so heavily and why we are so happy with them.

Sincerely,

A handwritten signature in black ink, appearing to read "Brock Quinn", with a long, sweeping horizontal line extending to the right.

Brock Quinn
brockquinn@iagbenefits.com