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Matt,

I would like to thank you and the NexGen team for all the help provided in our recent implementation of Salesforce.com.

As an insurance sales distribution with a complex marketing model and unique set of sales tracking requirements, we knew that it would take some configuration to get exactly what we needed. NexGen Consultants delivered everything we expected and more, including

- **Configuration of the Enterprise Edition to support our business model**
- **Developing an understanding of the sales process for bank-owned life insurance**
- **Outstanding customer service**

We highly recommend NexGen Consultants to any company doing work in the Salesforce.com platform. In fact, our organization is looking to deploy Salesforce.com in other areas and we look forward to working with you again.

Cordially,

 A handwritten signature in cursive script that reads "Amy S. Leach".

Amy S. Leach
Assistant Director, BOLI Line of Business
Ohio National Financial Services