



IRONHORSE
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February 10, 2015

Matt Mountain
NexGen Consultants
Cincinnati OH 45245

Dear Matt:

We want you to know that we are very pleased with the quality of work you and your team provided for us during our recent salesforce implementation. We had been using the application, but felt we wanted to expand the functionality to better suit our business purposes. Shannon Brown was an excellent resource and helped us to accomplish the following with our project:

1. Integration with Emma
2. Ring Central implementation
3. Data Migration from Emma
4. Workflow to automate the Client Ranking process
5. Console with daily "to do" lists

Shannon worked closely us to create an environment that is good for our business processes. She was attentive and knows the product well.

We sincerely appreciate your responsiveness and the way you conduct business. We are happy to recommended NexGen to others because of our satisfaction with your service. We look forward to a continued relationship with your company in the future.

Sincerely,



Kerr Tigrett

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