



September 26, 2013

Dear Donald,

Our implementation of the LPL Salesforce platform is complete and I was very satisfied with the end result of our project. Kristen Crane, Elise Pottinger and Josh Geiger worked on the implementation and did an excellent job. Together we worked through all of the facets of the conversion and completed the project successfully. The NexGen consultants were responsive to our follow-up requests and got the job done. I was also quite pleased with the training and customization.

As an LPL office, I find the interaction of Salesforce, BranchNet and Outlook to be a powerful tool. The freedom of being in the Cloud has also made a mobile office a reality.

Sincerely,

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