



August 16, 2012

To Whom It May Concern:

Being an existing Salesforce.com customer running on Professional Edition, we were in need of a partner that could help redesign and re-implement our application to better meet our Sales Process. We hired NexGen back in late 2011 to assist us with some of the following items:

- ❖ Removing Duplicate Data
- ❖ Fixing the Outlook Synchronization issues
- ❖ Building Reports and Dashboards to meet our needs
- ❖ Retrain our users on our new configuration and Sales Process

Kudos to Maureen Eckert for the work that she did in reconfiguring our production application without the use of a sandbox (development environment. Her User training class was excellent and helped our users with the transition to Salesforce.com.

Feel free to share this letter with any prospects that are interested in your services. Thanks again for a job well done!!

A handwritten signature in black ink, appearing to read "Chris Taylor". The signature is fluid and cursive, with a long, sweeping underline that extends to the left.

Chris Taylor