

# CHILDS

ADVISORY PARTNERS

June 10, 2012

Dear NexGen Consultants,

Now that you have finished our Salesforce.com project, I wanted to thank you for all of your help. Our organization was running on Professional Edition and was interested in migrating our team to the Investment Banking template on Enterprise Edition. Given your firms' experience in Financial Services, we hired your firm for the following:

1. Migration of our Data from Professional Edition to the Investment Banking template
2. Outlook Synchronization Setup
3. User and Administrator Training

Your organization took the time to understand our needs and was able to give us a Fixed Bid to complete the work. We were very impressed with Shannon Brown and look forward to working with your team in the future as we expand our usage of this template.

Thanks again,



Don Holbrook