

July 19, 2012

Dear Shannon,

Thank you for all of your help in implementing Salesforce.com for our Investment Management team.

Having used ACT for years, we were excited about the change to Salesforce.com and realized that in order to be successful, we needed a partner that could help us with that migration. Your experience with Force.com and how to build out an application to meet our needs was very helpful and in hindsight, the ACT migration was more complicated than we thought.

We were very impressed that other NexGen employees were available to provide support to us during a time of need. It was truly a team effort on your end and we appreciate it.

Although we ended up spending a little more than we expected, the value we received was well worth it. Thanks again for a job well done and feel free to share this letter with others.

Thanks Again,



Maurice Levesque
Managing Director, President