



January 25, 2013

Donald Hampton
NexGen Consultants

Dear Donald,

As we finish our Salesforce.com project, I wanted to write to compliment you on a job well done. It has been a pleasure working with you and your team. I would especially like to compliment Kristen Crane and Josh Geiger. Josh handled the data migration and Kristen worked with us for customization. They both demonstrated their commitment to providing a quality product, paying attention to detail while coordinating all aspects of the work.

We had a very complex data migration coming from ProTracker. They took the time to really understand the data from this previous system. It was a time consuming and difficult task and it was done very well. Given the complexity of the data, we were very grateful for the thoughtful decisions that the team helped us make about where to integrate that data into Salesforce.com.

Finally, they were very responsive and attentive, helping us to understand the new system.

Again, thank you for a job well done. I would not hesitate to recommend you to other companies looking to implement Salesforce.com.

Sincerely,

A handwritten signature in black ink, appearing to read 'Teresa J.W. Bailey', with a large, stylized flourish at the end.

Teresa J.W. Bailey, CFP
Executive Vice President
Pickler Wealth Advisors
1135 Halle Park Circle
Collierville, TN 38017