



August 27, 2013

To Whom It May Concern,

I confidently recommend NexGen Consultants for any Salesforce.com development or implementation. RA Jones contracted NexGen to cleanse our company-wide data in preparation for a CRM system transfer.

It was a truly positive experience from start to finish. The NexGen project manager was proficient in her needs analysis, which lead to minimal involvement from me during the cleansing process. The project ended ahead of schedule, meeting all expectations.

Changes to internal business processes certainly come with difficulties, and successes. Having NexGen as a partner in this endeavor was certainly a success.

Sincerely,

A handwritten signature in black ink that reads "Lisa Pitzer".

Lisa Pitzer

Marketing Manager

R.A Jones & Co.

2701 Crescent Springs Rd., Covington, KY 41017 USA

P: (859) 578-4497 | M: (859) 801-1778

www.rajones.com

R.A Jones & Co. - Covington
2701 Crescent Springs Rd.
Covington, KY 41017
Phone (+1) 859-341-0400
Fax (+1) 859-341-0519
www.rajones.com

Aerofill
 Autoprod
 Dawson
 Holmatic

Jones
 KartridgPak
 Map Systems

A Company of **COESIA**