



December 13, 2012

NexGen Consultants
665 Balbriggan Court
Cincinnati, OH 45255

Dear Matt,

We would like to thank you for the great consulting work that Randy Davis, Todd DeRosa and Justin Davis provided for us. Everyone from NexGen was professional, courteous and knowledgeable about the Salesforce.com platform. Our project consisted of the following:

- Complete implementation to support our Marketing, Sales and Fulfillment business processes
- Setup of Salesforce.com Products and Quotes
- A full migration of years of history from insidesales.com
- User and System Administration training, including the development of an excellent user training guide

NexGen took the time to understand our challenges and was very flexible when it came to changes we required throughout the process. We are happy to recommend NexGen as a Salesforce.com partner.

Thank you,

A handwritten signature in blue ink, appearing to read "Talmadge Zipperer".

Talmadge Zipperer
Strategic Account Executive
RecruitMilitary