

August 2, 2013

Matt Mountain  
NexGen Consultants  
665 Balbriggan Court  
Cincinnati, OH 45255

Dear Matt,

Our project with NexGen is complete, and we are up and running on SalesForce. I would like to take this opportunity to commend your team for the work that was done. Shoptech has gained a reputation as being on the forefront of technological innovations to best serve the many make to order manufacturers. Our company has never lost the vision of helping these types of companies run more smoothly, more productively and more profitably. With the help of NexGen we believe our implementation of Salesforce supports this commitment.

We felt our configuration was unique to our business model and NexGen understood this and worked to tailor a solution that fit our needs. We worked with Randy Davis, Justin Davis, Josh Geiger and Kristen Crane. The quality of work and commitment to detail was outstanding. Our project consisted of the following elements:

1. Goldmine Conversion
2. Products/Pricebooks and Quoting
3. Nightly Sync Integration with our own E2 Shop System
4. Forecasting – seeing sales versus quotas on a single dashboard
5. Campaigns
6. Chatter
7. Salesforce for Outlook

In addition, NexGen installed Conga Composer and helped us with Dupecatcher, Geopointe and Right Signature as add on products that give us even more efficiencies.

NexGen is an excellent Salesforce.com Partner. We feel very confident in recommending your consulting services to other companies who are looking to implement Salesforce.

Thank you for everything and please keep in touch.

Sincerely,



Greg Ehemann  
Vice President - Sales  
Shoptech Software  
Home of the E2 Shop System