



TMC BEHAVIORAL HEALTH CENTER

2601 Cornerstone Dr. Sherman, TX 75092

September 28, 2018

To Whom it May Concern:

I would like to express my gratitude to the fine folks at NexGen for the support they have provided me in Salesforce.com. My company TMC Behavioral Health Center has provided comprehensive adult psychiatric and chemical dependency services for more than 20 years. Within the past two years, my team adopted Salesforce, and we knew that we were not using it to its full capabilities. When looking for a Salesforce Partner, I wanted to work with someone that had experience in the Health Care Industry and knew the best practices within the Salesforce.com platform. From my first Call with Matt Mountain, I knew I had reached out to the right company in NexGen Consultants. Matt began walking through industry best practices and showed me exactly how to track patients and referral sources in Salesforce.com, and how it should be configured.

After working with Matt, I began working with Matt Grieb and Janelle Hunter. Matt and I have kept a great relationship since our initial conversations, and he has always been eager to answer my call and help any way he can. Janelle has been a great consultant to work with. She is extremely knowledgeable of Salesforce and was able to communicate her knowledge very well to me. Janelle was able to create the proper setup and custom objects our team needed and created the necessary reports TMC Behavioral Health Center needs. This has been and will be extremely helpful to my team as we grow. While my team is small in terms of Salesforce users, the help from NexGen has been a big help for myself and our teams adoption of Salesforce.com to grow. Our team now has much greater visibility into number of patients admitted, account activities, and referrals. I appreciate the help I have received and for making my Salesforce.com experience a good one. I know I will continue to lean on the folks at NexGen as I continue my role at TMC Behavioral Health Center and I enjoy the relationships I have developed with Matt and Janelle.

Sincerely,

Harry Lemming, MBA/HCA
Director of Business Development
TMC – Behavioral Health Center
2601 Cornerstone Drive
Sherman, TX 75092
O: 903-416-3015
Harry.Lemming@thcs.org
www.tmcbehavioralhealth.com