

# TAYLOR COMMUNICATIONS

April 5, 2017  
NexGen Consultants  
PO Box 541081 Cincinnati, OH  
45254

Dear NexGen Team,

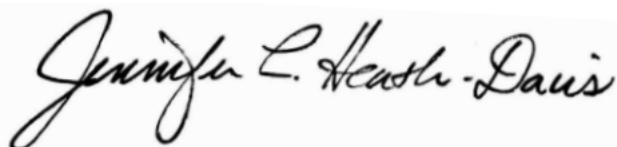
Thank you very much for all of your help with the Salesforce Org Consolidation project where you converted another Org into our existing Org. The merging of the two Orgs was a very large, complex project involving several custom objects and large amounts of data. The project had stringent deadlines and your team delivered on target to our required deadlines and budget.

A few ways NexGen drove the project's success was by: creating a project plan outlining steps, owners and deadlines to support the delivery target date; evaluating and working to mitigate risks; and providing a relevant communication frequency and availability during corresponding project stages.

In addition to being technically strong with Salesforce, you did an excellent job at managing the project and collaborating as a joint team. Our business users and executive leaders are very happy with the outcome of this project. Thanks again for all that you did to make this successful.

I would confidently recommend you to anyone looking to combine Salesforce environments (orgs) as you definitely have a strong methodology.

Sincerely,



Jennifer Heath-Davis