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THE BOTSFORD GROUP

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Donald Hampton
NexGen Consultants

February 11, 2014

Dear Donald,

We have recently completed the Salesforce project with NexGen Consultants. I am writing to thank you for the work you and your team did for us.

Elise Pottinger and Josh Geiger worked with us to configure the LPL Salesforce solution to fit our unique business model. They helped us migrate and organize our Junxure data into Salesforce. This included important birthday emailer information. In addition they also customized the relationship groups to include additional client information for ease of reporting and mailing.

Finally, NexGen had an excellent training program that assured our transition was quick and seamless.

Everyone at NexGen was responsive and attentive. Your team had a full understanding of the LPL Salesforce product, as well as the financial services industry. We are happy to recommend NexGen to other LPL Advisors wanting to employ the LPL Salesforce program.

Sincerely,

A handwritten signature in black ink, appearing to read 'JP Pattinson', is written over a large, light-colored oval shape that serves as a background for the signature.

JP Pattinson
Director, Client Operations
The Botsford Group