

March 5, 2015

Dear Doug,

I would like to take a moment and recognize NexGen and particularly Justin Kruse for the project that was recently completed for us.

As you know, Wellspring Associates is a boutique wealth planning and consulting company that provides sophisticated wealth preservation, wealth transfer and philanthropic ideas, strategies, and solutions. We don't just plan and advise, we also implement and maintain, forming long-term, devoted relationships with our clients and their families.

As such, we require a Salesforce environment that supports these relationships. Justin worked with a broker Template including custom configuration, record types, Salesforce for Outlook, and report building.

Your organization took the time to understand what needed to be done and did so in a timely and efficient manner. The end result is a system that helps us build and maintain relationships with our clients. We are happy to recommend NexGen Consultants.

Sincerely,



**Azil Malan**  
**Senior Client Manager**  
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