

August 6, 2014

NexGen,

I would like to thank you for your involvement in our recent Salesforce project. As you know, we are a financial advisory firm and we implemented the wealth management template. I would like to compliment Josh Geiger and Elise Pottinger on the work they did for us. They worked hard to understand the requirements and did a great job translating our needs to Salesforce.com.

NexGen helped us work with Schwab to integrate the Schwab OpenView app from the AppExchange to give us visibility into our clients' holdings. In addition, our project included the following customization:

- **Outlook synchronization**
- **Person accounts**
- **Record types**
- **Workflow**

Finally, NexGen took the time to be sure all of our system administrators were comfortable making updates and changes after the implementation was complete. I would not hesitate to recommend you to other companies looking to implement Salesforce.com. Everyone at NexGen demonstrated a commitment to providing a quality product, paying attention to detail while coordinating all aspects of the project.

Sincerely,



**Jenna Kaiser
Operations Manager
THOR Investment Management Inc.
7346 Beechmont Avenue
Cincinnati, OH 45230**