



TRADEGLOBAL
FASHIONED FROM INNOVATION

April 5, 2017

To Whom It May Concern:

In the summer of 2016, we were seeking a Salesforce partner that could work with our team to optimize our environment and develop a roadmap for achieving our business goals using the software. We began a low-risk engagement with NexGen, which allowed us to purchase support hours according to our own pace.

Overall, our experience working with the NexGen team was a very positive one. They remained professional throughout the course of the project, adhering to our requirements and paying close attention to the project timeline. Ultimately, their value exceeded our expectations.

Leveraging the Salesforce knowledge of our account manager, Janelle Hunter, has allowed us to devote our internal resources to growing our business. The roadmap we developed in conjunction with NexGen has delivered value to our business in a cost effective way.

I would highly recommend NexGen and Janelle Hunter to any organization looking to work with an experienced Salesforce partner.

Sincerely,

Ron Burnes
Vice President Sales, Americas