

NexGen Consultants
665 Balbriggan Court
Cincinnati, OH 45255

June 25, 2013

Dear Donald,

Thank you for NexGen's involvement in our recent implementation of the Salesforce LPL Customization Managed Package. We employed NexGen for the LPL Quickstart Program and were quite pleased with our project. Kristen Crane and Josh Geiger worked with us to extract all of the data from our previous CRM, ACT!, and loaded all of the information into Salesforce. Then our application was customized to fit our specific needs. Finally, we were trained on the new platform and are now utilizing Salesforce fully.

Our experience with NexGen was positive and productive. I am happy to serve as a reference, particularly to other LPL Advisors who might be considering implementing the Salesforce LPL Customization Managed Package.

Sincerely,



Treena L. Tipton
1200 Harris Ave.
Suite 409
Bellingham, WA 98225
Tel. [360-738-1604](tel:360-738-1604)
Fax [360-738-0184](tel:360-738-0184)
Email: treena.tipton@lpl.com
Web: www.lpl.com/treena.tipton
LPL Financial
Member FINRA/SIPC