



Matt Mountain
NexGen Consultants
665 Balbriggan Court
Cincinnati, OH 45255

Dear Matt,

I wanted to take a moment to recognize Justin Davis and Josh Geiger for the work they did for Verisma Systems, Inc. As you know, Verisma works with hospitals and other medical facilities to provide the technology and services required for the medical records release of information process. In implementing Salesforce, it was vital that we had a partner that took the time to understand our business and customize a solution to our unique situation. NexGen took that time and had the flexibility to make the project a success.

NexGen was able to get our data from Sugar CRM and into Salesforce. Then they configured our system to include:

- Accounts (Health Care Systems and Facilities with Account Hierarchy)
- Contacts
- Opportunities
- System Opportunities (custom object to associate one opportunity to multiple Accounts)
- Campaigns
- Activities
- Files
- Chatter
- Data.com
- Salesforce for Outlook (emails, tasks and events)
- Reports and Dashboards
- 8 Users on Salesforce.com Professional Edition

In addition, we had User training, Power User training and Administration Overview training and we received customized training materials. NexGen did a very good job of listening to our needs and translating them into the Salesforce implementation. We are happy to recommend NexGen as a Salesforce partner.

Sincerely,

Karen Wittenberg

Karen Wittenberg
Business Solutions Director
Verisma Systems, Inc.