



March 17, 2017

To Whom It May Concern:

We would like this letter to serve as a reference for NexGen Consultants. ACCET recently engaged NexGen for Salesforce consulting, and the project is worth commendation. We are a nonprofit organization which is recognized by the US Department of Education to accredit post-secondary schools and stand-alone departments for the purpose of improving education and providing gatekeeping responsibilities for participation in student visa and federal student assistance programs. We previously had an online management system that did not provide flexibility for tracking and connecting volunteer information, and required time to manually locate data and recording information in multiple locations.

We charged NexGen to customize a Salesforce environment to solve for those problems. The finished product included an environment that allows us to manage our volunteer information and allows the following:

- Staff can view their visit schedule (imported from outside Salesforce) and assign a volunteer/s from the database to each visit
- Staff can add a volunteer to the database, and search the database for volunteers with specific requirements
- Staff can provide feedback on volunteer performance to other staff members and easily review volunteer visit history/feedback
- Staff can record visit information (dates, hotels, team composition, etc) to create reports for school/state agencies/volunteers
- Staff can review volunteer affiliations, and review how many volunteers have been contributed by different member institutions

Keith Watters, Matt Scholl, and Janelle Hunter were an excellent team and represented NexGen well. Everyone did a thorough job understanding the unique requirements of our business and performed some additional custom development within the scope of our project.

We happily recommend NexGen as a premier Salesforce partner.

Sincerely,

A handwritten signature in black ink, appearing to read 'Megan Ackerman-Yost', is written over a light blue horizontal line.

Megan Ackerman-Yost
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