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May 10, 2010

To whom it may concern,

Being a Financial Services Company, we decided to purchase the Professional Edition of Salesforce.com and not utilize the Financial Services templates that are provided in the Enterprise Edition. Our decision to select Professional was both around cost and our requirements.

We hired NexGen Consultants to help us customize our application to meet our needs. They took the time to truly learn our business and were able to very quickly customize Salesforce.com to meet our needs. I was very impressed that they worked over a holiday to get our application live when we needed it. They were also very thorough in migrating our existing data into our new application.

I look forward to working with NexGen in the future.

Matt Welly
President



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