

October 27, 2015

To Whom It May Concern,

Assurex Global is an exclusive Partnership of the most prominent independent insurance agents and brokers in the world. We needed a solution that would allow us to work better with our Partner agencies and we hired NexGen to help guide us. It is with confidence that I recommend NexGen Consultants as a valuable Salesforce.com implementation and adoption partner.

We worked with Kim Scharstein, Keith Watters, and Matt Scholl from NexGen. The team spent many hours understanding our business and presented us with solutions that were skillfully implemented. They demonstrated the ability to analyze, respond and recommend solutions to leverage industry best practices while driving efficiencies.

Our project included implementing Sales Cloud and creating custom objects unique to our business model. In addition, we are working to integrate the following apps:

- Riva
- Cvent
- Get Feedback
- ActOn

This was the first phase of our Salesforce journey. NexGen proved their aptitude for interpreting their clients' needs and present use cases. They presented workable solutions, which ensured user adoption and a streamlined workflow.

We plan to continue to build on our instance of Salesforce, and are glad to have found a partner in NexGen.

Sincerely,



Rachel Saksa | Assurex Global | Director of Business Technology

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