



Matt Mountain
President
NexGen Consultants

January 8, 2016

Dear Matt,

We are pleased to recommend the work of your company, NexGen Consultants, as a Salesforce implementation partner. Kim Scharstein was the consultant we worked with on our quick start implementation. We implemented Salesforce for our sales team and have been happy with both the implementation process and Salesforce as a tool. Kim was very responsive and attentive and managed the entire process well.

Again, thank you for a job well done. I would not hesitate to recommend you as a Salesforce partner and resource.

Sincerely,

A handwritten signature in black ink, appearing to read "KS", written over a large, stylized, circular scribble.

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