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May 11, 2009

Dear NexGen Consultants,

I want to thank you for all of the work that you did to help Cincinnati Works with the implementation of Salesforce.com for our non-profit organization. We were a Goldmine customer and decided to move to Salesforce for a number of reasons, one being the 10 free licenses that are available to non-profits.

Your organization, especially Paul Stephens, did a great job at taking the time understand our business and project requirements. Also, the extra time that you put into the project plan for mentoring our users after the training class was very valuable. Because of this mentoring, our users were able to get a better grasp of our application and are now very productive with it.

I would highly recommend you to any organization looking to implement Salesforce.com. You exceeded our expectations on this project! Feel free to share this letter with your prospects.

Thanks,

Jodie Drees Ganote
Special Projects Manager
Cincinnati Works

