



September 15, 2015

Doug Doherty
NexGen Consultants
Cincinnati OH 45244

Dear Doug,

It is my pleasure to write to you and commend the work of NexGen Consultants. In particular, I want to point out the great work done by Kim Scharstein on our opportunity configuration and report development project.

Kim really excelled in her delivery of our expectations and always went above and beyond to understand our needs and suggest improvements, qualifying our understanding throughout.

NexGen has been a great partner, Kim was very personable and I cannot recommend her or NexGen highly enough.

Your organization took the time to understand what was necessary to meet our requirements. We are happy to recommend NexGen Consultants to other companies needing a Salesforce.com partner.

Sincerely,

A handwritten signature in black ink, appearing to read "Neil Trout". The signature is fluid and cursive, with a large initial "N" and "T".

Neil Trout
New Business Development Manager
Cintas Managed Solutions – Floor Care Group
Email: troutn@cintas.com