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NexGen Consultants,

I want to thank NexGen, and especially Kristen Crane, for teamwork and professionalism in serving Crown's clients. Our recent engagement required a great deal of business analysis as well as configuration. Kristen brought clarity, presence, speed, and technical expertise, and she engaged other subject matter specialist at NexGen as appropriate to get the job done.

I would like to highlight two things that have made this project a success

1. Implementing the Partner Portal for the affiliates. We used base functionality of Partner Portal and enhanced it further to meet our clients' need.
2. Implementing Person Accounts. Our client's business is Business to Consumer, and by setting up Person Accounts, we were able to make this application much easier for the end users.

Kristen and everyone else we spoke with at NexGen Consultants were very responsive and easy to work with; that coupled with the two points above have made this project a success.

We recommend NexGen Consultants and look forward to continued partnership with them into the future.

Thanks,

A handwritten signature in black ink that reads 'Malcolm P Bliss'.

Malcolm Bliss