



Custom Design Benefits

5589 Cheviot Road
Cincinnati, Ohio 45247

513.598.2929 Local
800.598.2929 Toll Free

April 26, 2017

Matt Mountain
NexGen Consultants
PO Box 541081
Cincinnati, OH 45254

Dear Matt,

As you know, we had heard about Salesforce.com and wanted to know how it could be used to benefit our business. We invited NexGen to meet with us in 2015 and share what the software is and how it can be molded to fit our business processes. We learned about the different license types, the benefits of the Force.com platform, and in working with you, selected a license that would provide us with the ROI that we required.

Having worked with NexGen now for almost 1 1/2 years, we have had a very successful partnership where we have taken older systems (including Excel sheets) that did not share and centralize data well and migrated them into our Salesforce.com application, which provides us with the scalability and flexibility to grow. We are happy with our choice of Salesforce.com and grateful that you took the time to educate, and not sell us, on the technology.

This project has been a huge success and we highly recommend NexGen to anyone looking to build, enhance or support a Salesforce.com application.

Sincerely,

Julie D. Mueller
President & CEO