



# CYPRIMUM

PARTNERS

January 8, 2016

Randy:

It is my pleasure to recommend the services of NexGen Consultants. We were fortunate to work with Justin Davis, Nikki Smith and you as our Salesforce implementation team. The NexGen experience is incredibly fluid, easy and most importantly well done. Your team did a fantastic job at predicting our needs as we navigated our first experience with Salesforce.

Cyprium Partners is a private investment firm that makes non-control investments in profitable middle-market companies, allowing company owners and their management teams to retain controlling interest in their business after we invest. NexGen's expertise with private equity firms proved to be a tremendous asset for the project. Using the Salesforce.com private equity template as a starting point, your team migrated our data from both Microsoft Dynamics CRM and Microsoft Access. You also utilized Conga for our complex reporting needs.

In addition, the team spent time training our users on the new environment. The team took the time to listen to our needs and then translated them into a configuration that is unique to our business model. We confidently recommend NexGen as a Salesforce Implementation Partner.

Sincerely,

Phil Curatolo  
Principal & Chief Marketing Officer