

May 26, 2015

To Whom It May Concern,

I am writing this letter as a recommendation of NexGen Consultants as a premier Salesforce.com implementation and adoption partner. Our company, EDG Partners is a private equity firm that provides capital, expertise, and relationships to help small and middle market healthcare companies achieve their potential. With considerable investment and operating experience, we partner with management teams to navigate the critical inflection points that accompany growth. We were looking for a platform that would help us achieve these standards.

NexGen provided the following customization:

- Built out the Private Equity functionality
- Added record types for Accounts to track Companies, Bankers/Brokers, Lenders, and LPs
- Added record types for Opportunities to track LP Commitments and Investments
- Migrated current data into the new object & record type design
- Provided training on the Private Equity template

NexGen was crucial in helping us understand and adopt functionality that our internal team did not have the time or experience to execute.

Sincerely,



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