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Having recently worked with NexGen Consultants on a Salesforce.com project, I would recommend them to any organization that is looking to deploy Salesforce.com.

Our situation was a little unique in the fact that we wanted to pilot our application to a subset of users before we purchased the licenses for our entire team. NexGen proposed an arrangement for the pilot that shared the risk equally; NexGen would build out the majority of the application but would only get paid for all of their work if we deployed Salesforce.com to our entire team. This pilot project allowed us to learn a lot about our needs before we deployed it to all of our users.

NexGen worked extremely well with both our users as well as our IT team. They are very knowledgeable on Salesforce.com and really understand how to integrate Salesforce.com with other applications.

I recommend NexGen Consultants as a Salesforce.com partner. Feel free to give this letter to any prospects interested in your service.

Thanks,

Mike Thornberry
VP of Procurement
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