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October 8, 2015

Matt Mountain  
President  
NexGen Consultants  
Cincinnati OH 45244

Dear Matt,

We want you to know that we are very pleased with the quality of service your company provides. We had the pleasure of working with Shannon Brown and Kristen Crane on our recent Salesforce implementation.

As you know, Lighthouse for the Blind Fort Worth is a non-profit organization that provides training, employment and rehabilitation to the visually impaired. NexGen's expertise working with 508 compliant software solutions was integral to the success of our project, which included the following:

- Leads, Accounts, Contacts & Opportunities
- Products, Pricebooks, Quotes & Invoices
- Marketing Campaigns
- Real-time integration from Dynamics GP to SF using SmartConnect
- Outlook Integration
- Salesforce One App setup
- Training

We sincerely appreciate your responsiveness and the way you conduct business. We are happy to recommend NexGen to others because of our satisfaction with your service. We look forward to doing business with you again in the future.

Sincerely,

Will Frederick  
[wfrederick@lighthousefw.org](mailto:wfrederick@lighthousefw.org)