



February 11, 2016

Matt Mountain
NexGen Consultants

Dear Matt,

We recently completed our most recent project with your company. I wanted to reach out to compliment your team once again. NexGen has been an outstanding Salesforce partner to work with. We have been fortunate enough to work with Keith Watters and Gretchen Allnutt. Both have been excellent to work with and communicate in a prompt manner. Not only did they do a fantastic job customizing, developing and deploying features within our environment but they worked extremely hard to consistently and accurately manage expectations and requirements. Communication was and continues to be excellent!

Over several projects your team accomplished the following:

- Hosted Training for our Sales Team with Documentation
- Reviewed and Created Reports and Dashboards
- Reviewed Mapping Software for our outside Sales Team
- Completed Workflow and Validation Rules
- Reviewed Data Visibility and Security
- Reviewed and Enhanced our Environment

The entire company is an absolute pleasure to work with and I would recommend NexGen to anyone seeking custom Salesforce development or periodic consultation for maximizing your organization's use of CRM.

Sincerely,

Nick Starnes
Mainscape

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