



MidCap Financial Services, LLC  
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May 19, 2016

Keith Watters  
NexGen Consultants

Dear Keith,

I would like to take this opportunity to thank NexGen Consultants, especially you and Justin Davis, for the project support which was recently completed for us. With the help of NexGen, MidCap Financial Services, LLC ("MidCap") implemented Salesforce for our users with great success. More so, your team utilized Conga Composer for our documentation needs. Additionally, our engagement consisted of the following:

- Deal Tracking on Accounts
- One-time data migration of your Deal data in spreadsheets
- Reports & Dashboards
- Training
- End User Training
- Report & Dashboard Training
- Administrator Overview Training

We were impressed with the timely manner in which your organization completed the project. The end result will provide MidCap with an excellent tool and setup in Salesforce. Please consider this letter as a recommendation to other advisors looking to implement Salesforce or looking for ongoing support from NexGen Consultants.

Sincerely,

James Taylor  
MidCap Financial Services, LLC