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July 15, 2015

To Whom It May Concern,

I would like to express my complete satisfaction and appreciation for the work done by the NexGen team during our Salesforce implementation. After a thorough needs analysis, we were placed with a project manager that has a strong Salesforce background which allowed her to implement our requirements quickly and efficiently.

Milestone Communications is the leading developer of wireless towers in partnership with school and government landowners. Milestone solves network coverage priorities for the wireless industry efficiently and reliably by working closely with local communities to provide solutions that are aesthetically and functionally optimized for their environments. We needed a tool that would help facilitate these solutions successfully.

In addition to implementing Salesforce and training our users, NexGen also:

- Designed custom objects to track data about each project from inquiry through construction and linked custom lease objects to each project
- Implemented Conga Composer to build a template Status Report that will be sent regularly to each of our carrier customers

I highly recommend NexGen Consultants for any Salesforce adoption.

Sincerely,

A handwritten signature in blue ink, appearing to read "Len Forkas", with a large, stylized flourish at the end.

Len Forkas
President and CEO
Milestone Communications