

August 14, 2009

Mr. Randy Davis  
NexGen Consultants

Dear Randy,

Thank you for all of the work you are providing American Flange in getting us up and running with Salesforce.com. Although our project has been to date small in nature, you are flexible with your time and a pleasure to work with. I most certainly appreciate the effort you have provided in developing a method to transfer a challenging data application from Lotus Notes to the American Flange customer database. You have devised creative solutions to our business processes that are helping move this project forward.

Salesforce.com is an intuitive product to use, and I believe it will be a solid asset for our business. Through your assistance, I envision numerous ways that we can enhance our application to be even more successful as an organization.

I look forward to working with you regarding future initiatives with Salesforce.com.

Please feel free to share this letter with your prospects.

Best regards,



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